

## Detailed Company List and Rating

RESALE KEY PERSONNEL LISTING							
OFFICE ADDRESS PHONENUMBERS	DISTRICT/BU MANAGER	AEC MANAGER	DISTRICT SECRETARY	RETAIL STAFF ANALYST	INSIDE SALES REP.	RESALE WHOLESALE STRATEGY COORDINATOR	WHOLESALE MANAGER
PROGRAM COORD.	AREA MANAGER						
More New York Sales & Distribution (177)-4200 / 516-202-4200 182 Victoria Avenue Hwy. Suite 200 Hempstead, NY 11749-2800 FAX: 516-473-4618 Master ID: NY00103	V. B. Basile (Vice) Office: 4912 Audio: 5031 ASST. PRES/MS W. E. Wain (Rep) Office: 4913 Audio: 1391	Nat: Please send copy or prints ABC Rep Information to WE While wait further notice	J.E. Jones (Vice) Office: 4926 Audio: 1422	J.L. Walsh (Rep) Office: 4911 Audio: 1609	M.C. Bled (Srvce)	RESALE 1432	T.J. Moran (Team)
MacAminics (05) 8-739-7600 / 815-23-7600 Robert McCarthy P.O. Box 174, Belize, H- 60034 INTERNATIONAL MAIL LSS & Animal Hope, Foreign Rd Champlain, IL 60110 FAX: 312-2708 Master ID: SE00638	S. L. Blaine (Sales) Office: 7639 Audio: 1207	F. M. Steng (Rep) Office: 7631 Audio: 1210	D.L. Johnson (Sales) Office: 7630 Audio: 1209	P.M. Karmay FINANCIAL COOR. D.P. Raby Audio: 1371	RESALE SC. Bled (Srvce)	T.J. Moran (Rep)	T.J. Moran (Rep)
Los Angeles (11) 3-709-2000 / 310-212-3200 3700 W. 10th Street Torrance, CA 90504 FAX: 8-03-1005 Master ID: ST00105	K.G. Steng (Rep) Office: 1856 Audio: 1738	A. M. French (Anne) Office: 1854 Audio: 1074	ADMN. ASST. M. Sadien (Anne) Office: 1853 Audio: 1053	S.L. Dutton (Sales) Office: 1859 Audio: 1053	RESALE S.W. Price (Sales) Check: 1897 Office: 1206	R.M. Blane (Rep)	K.R. Kondzior (Sales) Office: 1632 Audio: 1253
Tem/LA Sales & Distribution (12) 5-265-2116 / 516-451-5216 516-1st Line Road, 8020 Dallas, TX 75200 FAX: 8-03-1005 Master ID: SD00113	P. Berlin (Rep) Office: 5295 Audio: 2198	M.A. Yaw (Rep) Office: 5296 Audio: 1180	C.A. Rovinsky (Card) Office: 5297 Audio: 1198	T.J. Dyer (Rep) Office: 5204 Audio: 1067	RESALE 1D Sales (Sales) WHOLESALE W.H. Farnham J.N. Ferguson Audie: 1933	A.Q. Wells (Rep)	E.D. Bullock (Sales)
So. California (10) 8-339-4011 / 310-212-4011 1100 W. 18th Street Torrance, CA 90509 FAX: 8-03-1005 Master ID: SC00110	J.R. Somai (Rep) Office: 1860 Audio: 1100	G.A. Montosi (Gen) Office: 4022 Audio: 1004	ADMN. ASST. M. Sadien (Rep) Office: 1855 AUDIO: 1055	LAS VEGAS PROJECT MAN. D. Scott Davis Office: 221-2006 Audio: 1803	RESALE S.W. Price (Sales)	R.J. Ahern (Rep)	E.D. Bullock (Sales)
Florida Sales & Distribution (02) 8-428-1100 / 807-997-1100 2255 Gandy Boulevard, P.O. Box 7447 St. Petersburg, FL 33701 FAX: (813) 971-1255 Master ID: NC00115	C.J. Ballo (Rep) Office: 1310 Audio: 1315	H.J. Costa (Rep) Office: 1005 Audio: 1326	D.Y. Ann (Ottawa) Office: 1311 Audio: 1932	RESALE K. Kell (Team)	W.T. Bradburn (Rep)	K.D. Fradkin (Sales) D.M. Hunter (Sales)	F.A. Sims (Sales) C. Clark (Sales) J.J. Noland (Rep) J. C. Conner (Sales)
Michigan (03) 8-230-3020 / 810-245-5000 No 30 Oak Hollow, 7245 Southfield, MI 48034 FAX: 810-245-5000 Master ID: NS00001	J.E. Mathews (John) Office: 5010 Audio: 2120	P. Ross (Rep) Office: 5020 Audio: 2142	E.E. Dimarco (Srvce) Office: 5005 Audio: 1274	RESALE S.M. Kenney (Sales) B.H. Swanson (Sales)	T.J. Hughes (Rep)	A.P. Smith (Rep) L. DiAngelis (Sales)	J.D. Gehard (Sales) M.R. Thompson (Sales)

\* Denotes Change from last listing

**RESALE KEY PERSONNEL LISTING**

OFFICE ADDRESS PHONE/EXT.	CASUALTE MANAGER	ADM IN. COORDINATOR	MARKETING PLAN IMPLEMENTATION COORDINATOR	MARKETING TRANNS. MANAGER	RETAIL DEALER COORDINATIONS MANAGER	WHOLESALE BUSINESS MANAGER	REAL ESTATE MANAGER	FULS CUSTOMER SUPPORT MGR	WHOLESALE	SECRETARY
1-457 / (701) 849 1225 Callejo Road Folsom, CA 95037 Fax: 9-467-4606/899 Phone ID: TBO	M.D. DR. Zorn (Mark) Office/Audie: 7000 Room #: 7W4399	D. Higginson* (Dave) Office/Audie: 3221 Room #: 7W4305	W.M. Goughin (Bill) Audie: 6165 Mail to home address: 17 W7030 Butterfield Rd./201 Oakbrook Terrace, IL 60181	S. Hayden (Sue) Office/Audie: 469-2553 CORE - Sterling VA	M. E. Taylor (Mike) Office/Audie: 6117 Room #: 7W507	L.D. McMichael (Lyn) Office/Audie: 3900 Room #: 7W508	T.D. Anderson (Tom) Office/Audie: 5012 Room #: 7W507*	J. L. DeLara (John) Office/Audie: 4276 Room #: 3E118 Assistant Wholesale Manager A.G. Spahr (Andy) Office/Audie: 5300 Room #: 7W508	L.J. Schellinger (Larry) Office/Audie: 6134 Room #: 7W708	B.A. Tobak (Bob)* Office/Audie: 7321 Room #: 7W4305
1-457 / (701) 849 1225 Callejo Road Folsom, CA 95037 Fax: 9-467-4606/899 Phone ID: TBO	M.D. DR. Zorn (Mark) Office/Audie: 7000 Room #: 7W4399	D. Higginson* (Dave) Office/Audie: 3221 Room #: 7W4305	W.M. Goughin (Bill) Audie: 6165 Mail to home address: 17 W7030 Butterfield Rd./201 Oakbrook Terrace, IL 60181	S. Hayden (Sue) Office/Audie: 469-2553 CORE - Sterling VA	M. E. Taylor (Mike) Office/Audie: 6117 Room #: 7W507	L.D. McMichael (Lyn) Office/Audie: 3900 Room #: 7W508	T.D. Anderson (Tom) Office/Audie: 5012 Room #: 7W507*	J. L. DeLara (John) Office/Audie: 4276 Room #: 3E118 Assistant Wholesale Manager A.G. Spahr (Andy) Office/Audie: 5300 Room #: 7W508	L.J. Schellinger (Larry) Office/Audie: 6134 Room #: 7W708	B.A. Tobak (Bob)* Office/Audie: 7321 Room #: 7W4305

OFFICE ADDRESS PHONE/EXT.	ACM MANAGER	DISTRICT MANAGER	RETAIL STAFF ANALYST	DISTRICT SECRETARY	INSIDE SALES REP.	RESALE/WHOLESALE STRATEGY COORDINATORS	WHOLESALE MANAGER	TM ACQ MANAGER	PROGRAM COORD.	AREA MANAGER
New England Sales & Distribution (01) 147-150 / 200-205 Western Office-Pvt 1000 West Park Drive, Suite 400 Weston, MA 01889 Fax: 5-475-1778 Phone ID: NYSPN126 Audit: Access: 1-800-891-9472	K. V. DeSoto* (Keith) Office: 1800 Audit: 88-7022	I.M. McPherson (Mark) Office: 1870 Audit: 88-7029	D.A. Narvaez (Dong) Other: 1870 Audit: 88-7027	R.E. McPherson (Mark) Office: 1870 Audit: 88-7029	M.L. Carroll (Mike) Office: 88-7021	S.O. MacLaughlin (Steve) Office: 88-7022	M.L. Carroll (Mike) Office: 88-7021	M.L. Carroll (Mike) Office: 88-7022	M.L. Carroll (Mike) Office: 88-7022	S.D. Landrum 88-70255
Mid-Atlantic Sales & Distribution (16) 1454-200 / 701-219-2020 10517 Brooklock Pkwy Folsom, CA 95037 Fax: 9-475-2231 Phone ID: TBO	J.E. Whalen (Jeff) Office: 2020 Audit: 2940	E.C. Copay (Chris) Office: 2004 Audit: 2940	R.K. Kemer (Kathy) Office: 2001 Audit: 2941	R.A. Wheland (Rob) Office: 2002 Audit: 2942	R.E. McPherson (Mike) Office: 2003 Audit: 2943	R.D. Anderson (Dan) Office: 2004 Audit: 2944	R.D. Anderson (Dan) Office: 2005 Audit: 2945	R.D. Anderson (Dan) Office: 2006 Audit: 2946	R.D. Anderson (Dan) Office: 2007	S.C. Shiner (Sherry) Office: 2008
Upper New York (03) 1-475-300 / 514-453-300 10 W. Warren Creek, Suite 304 Albany, NY 12205 Fax: 8-475-5714 Phone ID: NALYR13	R.J. McElroy (Jimmy) Office: 5901 Audit: 1509	D.L. McElroy (Dale) Office: 5902 Audit: 1510	B.P. Lee (Bobby) Office: 5903 Audit: 1511	R.H. Adams (Howard) Office: 5904 Audit: 1512	M.B. McElroy (Mary-Beth) Office: 5905 Audit: 1513	H.P. Adams (Howard) Office: 5906 Audit: 1514	M.B. McElroy (Mary-Beth) Office: 5907 Audit: 1515	S.P. Doffy (Sandy) Office: 5908 Audit: 1516	S.P. Doffy (Sandy) Office: 5909 Audit: 1517	P.E. Campbell (Pete) Office: 5910 Audit: 1518
New Jersey (19) 1-475-300 / 514-453-300 202 Parker Drive, Suite 100 Montgomery, NJ 08846 Fax: 8-475-4448 Phone ID: NYCRB113	J.E. Martin (John) Office: 6430 Audit: 1439	C.T. Anderson (Chris) Office: 6435 Audit: 1434	M.A. Sullivan (Mike) Office: 6436 Audit: 1438	C.C. Gruber (Chris) Office: 6434 Audit: 1435	J.K. Hansen (John) Office: 6435 Audit: 1436	L. Stachet (Liz) Office: 6436 Audit: 1437	J.K. Hansen (John) Office: 6437 Audit: 1438	J.K. Hansen (John) Office: 6438 Audit: 1439	J.K. Hansen (John) Office: 6439 Audit: 1440	A.J. Abbott (Tony) Office: 6440 Audit: 1441

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